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# Career Profile



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in partnership with  
[www.mycareermatch.com.au](http://www.mycareermatch.com.au)  
career assessment specialists

## Choose a Career That's Right for You

The secret to having a fun and exciting career lies in matching your personality style to careers you'd love the most.

Suitability for a career is determined by a number of factors, including your personality style. If you choose a career based on your strengths and personality you will enjoy your job and be happier at work. When your strengths match the job it's a 'good fit'. Employers call these your employability or transferable skills.

In our research, we've found that people are most successful when they are in jobs that allow them to use their natural strengths. Knowing your personality style is one of the best ways of finding out what you are good at, and the careers that best match.

## You Are Unique

Each of us has great potential, and each personality style has its own unique strengths and weaknesses. You have your individual talents, what you're good at, how you like to do things and what you enjoy most. These can be different from your family and friends and that's what makes you unique.

We all have different strengths and being clear on those strengths can help you to decide what you want to do at school, tafe or university. Knowing your strengths can help you choose a career and even how you spend your spare time. But that's not all. When you use your strengths, you start to build your self-esteem. This is because using your strengths gives you a feeling of positive energy and gives you the confidence that you are doing something well.

## Get Ready for Work and for Life at RMIT

You already know that when you go to university, everything will change. But you want it to be the right kind of experience – one that prepares you for work and for life. At RMIT you'll graduate with so much more than a piece of paper. We know that your potential is limitless so we give you a learning experience to match. Visit [rmit.edu.au](http://rmit.edu.au) and find out what a future at RMIT will do for you.



## Four Personality Styles

MyCareerMatch uses four style identifiers, (D) DRIVER, (P) PROMOTER, (S) SUPPORTER and (A) ANALYSER. When blended together in varying percentages, these four personality styles make us who we are.

### D Driver

**Drivers are Adventurers** – strong willed, practical and decisive. They are action oriented and results driven. Drivers like to lead and win every challenge.

### P Promoter

**Promoters are Socialisers** – outgoing, fun and charming. They are great communicators who inspire others with their imagination.

### S Supporter

**Supporters are Helpers** – kind, dependable, and practical. They are easy to get along with and enjoy helping people.

### A Analyser

**Analysers are Thinkers** – great with facts and numbers. They are well-organised, strive for accuracy and like to pay attention to details.



## Congratulations you are a

Dominant Style

Backup Style



Driver

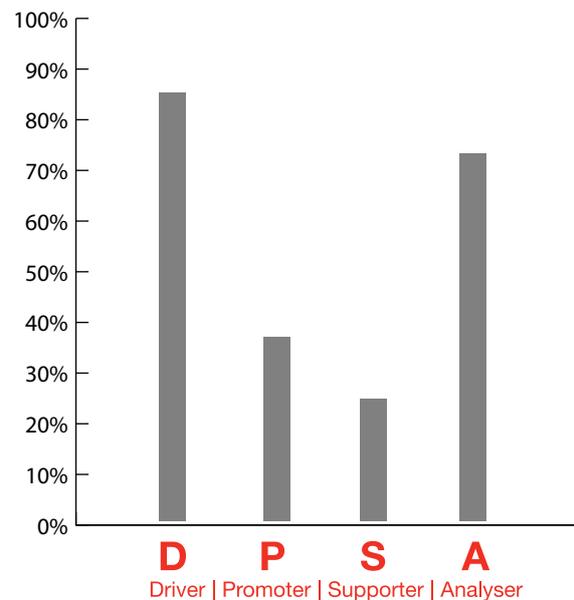


Analyser

There is no right or wrong style, and one style is not better than another. The way you like to do things may not be the same as others. This doesn't make them better or worse, just different.

Life and careers are all about relationships. How you get along with your friends, partners and the people you work with will determine how well you do.

### Your Personality Graph



All styles can succeed or fail. What's important is what you do with your talents and the skills and education you receive.

People are a blend of all four styles and each style has its own level of strength. This graph indicates how strongly each style influences your personality. The highest is your **Dominant** style. This is the one that governs how you behave most of the time.

The second highest is your **Backup** style. It's like your co-pilot and kicks in when there's a need for balance and sound decision making. When styles are of equal percentage the order to determine your style is D, P, S then A.

**D****A**

## Your Driver Analyser Style

Driver Analysers are determined people who have great confidence, are not easily side tracked and can't be pushed into doing something they don't want to do. This can make you very stubborn but also very determined. You say exactly what you think and sometimes this will upset others but you don't mind because you are a direct straight forward person who once having set your mind on something just goes after it.

You feel that you can manage things on your own if you have to and you are confident when making decisions. You are prepared to take calculated risks and give it a go. You have the confidence to take charge and you are not afraid to tackle new situations. You are a great problem solver and have the ability to carefully consider and weigh up your options. You love a challenge and being the winner is always your goal. You don't get too emotional and prefer to deal with facts and figures than with people. You're not unsocial but you don't have to have people around you all the time.

You are a creative thinker and something of an inventor. Your talent to think things through helps to drive your adventurer spirit. It also allows you to come up with new ideas that you try out. You persist with something until you become expert at it.

## Words That Describe You

Inventive, creative, demanding, assertive, forward thinking, thoughtful, logical, active, alert, tangible results, direct, self-starter, systematic, precise, accurate and perfectionist.

## Your Work-Related Strengths

- Ability to work well with defined tasks and tangible products
- Keen powers of observation and an excellent memory for factual information
- Ability to bring order to confusing data and to recognise facts
- Aptitude for working alone or alongside others you respect
- Ability to stay calm and cool in a crisis when under pressure
- Ability to recognise what needs doing and what is necessary to complete the job
- Aptitude for working with your hands and with tools
- Ability to adapt well to sudden change and shift gears quickly
- Practicality and commonsense
- Ability to identify and make good use of available resources

## The Qualities You Bring to a Job

- You accept challenges
- You value time
- You adhere to procedures and policies
- You get results
- You make decisions
- You solve problems
- You focus on detail
- You bring reality to the situation
- You enjoy working to guidelines



D

A

## Your Ideal Job Environment

### Drivers Analysers Are Best Where:

- There is freedom from control and supervision
- There are challenges and rewards
- Tasks can be broken down into measurable components
- Relationships skills are not required
- There is an opportunity to delegate and manage
- They can make decisions
- Technical, task-oriented work is required
- There is an environment where quality and standards are important

## Things You Like

- New ideas
- A new challenge
- To make things happen
- To show you can do it for yourself
- Be respected for what you can do
- Be in charge
- Practical ideas and suggestions
- To finish what you start
- Doing things you know you're good at
- To do things step by step
- Things that make sense

## What You Are Good at

- Overcoming obstacles
- Pushing the group ahead
- Accepting challenges
- Maintaining the focus on goals
- Getting results
- Providing leadership
- Working carefully
- Solving problems
- Organising material
- Thinking logically

## What We Admire About You

- You are a determined person
- You have confidence in yourself
- You are able to handle things on your own
- You are decisive
- You know what you want and go after it
- You like to get results when you do things
- You have a lot of drive
- You are upfront with people
- You have high standards
- You always try to do your best work
- You like things to be organised
- You do things in a logical way
- You like to think about things and then decide
- You are a trustworthy person



D

A

## How You Make a Difference

You make a difference by “being yourself”. Being yourself means using your strengths and the things you’re good at. But being yourself is not enough. You also need to have skills and qualifications so that you can use your personal strengths to be the best you can.

People with a DRIVER ANALYSER style similar to yours make a difference by:

### > Taking Charge

Your leadership skills compel you to take charge and be in control. You make a difference when it’s needed to turn a business around or solve a problem because you are willing to back yourself. Your self-confidence and leadership qualities encourage others to follow and support you.

### > Accepting Challenges

You enjoy a challenge that uses your ability to think outside the box, be innovative and take action. You make a difference by encouraging others to get on with it, take calculated risks and challenge themselves.

### > Meeting Deadlines

You are realistic and strive for results such as getting things done on time, or saving money or figuring out how to be more productive. You want to see tasks completed efficiently. You make a difference by ensuring that things are done correctly and deadlines are met.

### > Big Picture Person

You prefer to work with the big picture, the big idea, rather than get into details. You make a difference by your sensible approach to see how things connect. You see how everything relates and where problems may arise. This is why Drivers tend to be the entrepreneurs of society.

### > Setting High Standards

Your natural instincts to win mean that you set high standards for yourself and others. You make a difference by encouraging others to be the best they can be and not to expect anything less than success. You respect loyalty and hard work.

### > Being a Creative Thinker

You make a difference by being a visionary, a “future oriented” person who doesn’t look back. You are good at developing plans, schemes and concepts, sometimes the bigger the better. Nothing is impossible. You use a logical approach to design and innovation.

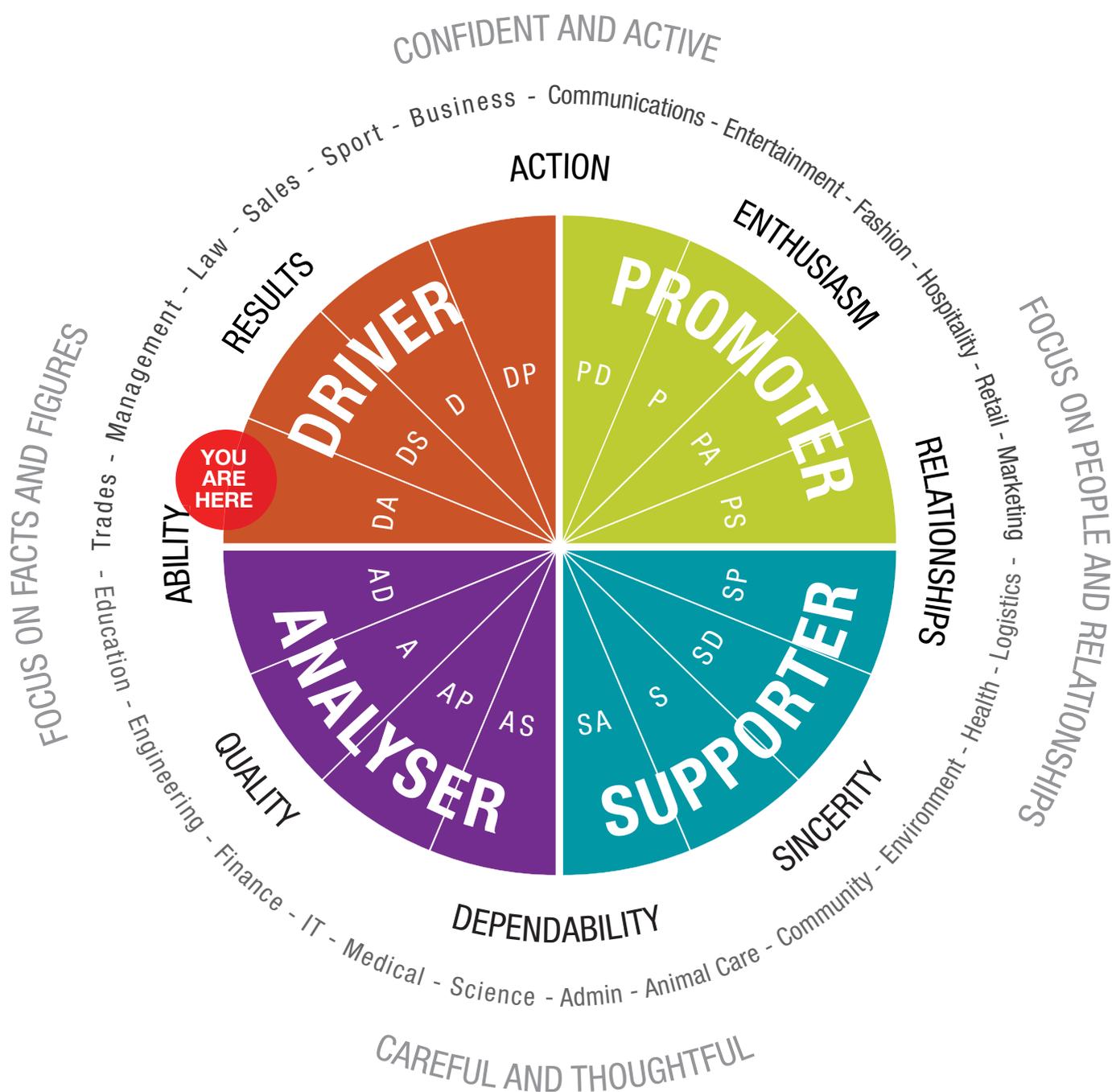
### > Solving Problems

You are a natural and gifted problem solver. You make a difference by being able to get to the core of a problem and provide solutions that work. You see the problem as a challenge rather than a setback, and this gives you the clarity to see through it.

### > Respecting Rules

You respect authority and are willing to use your authority with a sense of fairness. You understand that rules are meant to be followed because they create order and a method by which things get done. You make a difference by sticking to procedures and systems.

## Your Career Personality Map



### How to Interpret Your Career Personality Map

The Map is divided into the four MyCareerMatch styles, DRIVER | PROMOTER | SUPPORTER | ANALYSER | and combinations of each style (DA, DP, DS etc.). Your style is shown as 'YOU ARE HERE'. The outer circle represents 'what you focus on' and 'how you approach life'. A Driver focuses on facts and figures and is confident and active; a Supporter focuses on people and relationships and is careful and thoughtful. The middle circle shows examples of careers that match your strengths. The inner circle represents 'what's important to you' – for Drivers it's results and for Promoters it's enthusiasm.

## Your Top 5 Industry Recommendations

### Here's why we recommend these careers for you...

You are good at creating order and using logic to build things step-by-step, and your task-oriented approach makes you ideal for these careers. Your high standards and organisation skills are perfect matches for a career in these sectors, where you could easily take on a leadership role. Your strong leadership skills make you well suited to the world of business. You have a confidence and determination that make you a perfect match for a successful career.

*Click the industry name to explore our courses*

### > Building, Construction and Planning

At RMIT, you can learn from industry leaders to create and shape the spaces we live and work in.

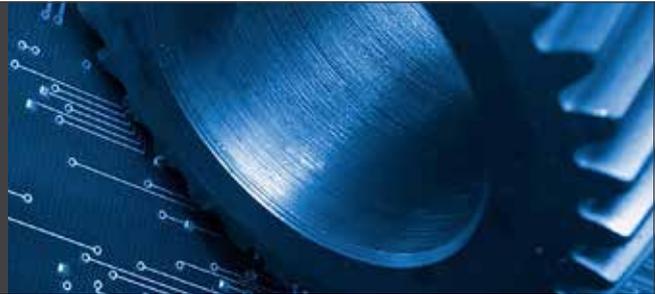


#### Jobs for you in this industry

- Energy and Resource Specialist
- Project Manager
- Quality Controller

### > Engineering

RMIT engineering is based on innovation and creativity. We are recognised internationally for our expertise and leadership in engineering education and research.



#### Jobs for you in this industry

- Air Traffic Controller
- Computer Repairs
- Mechanical Engineer
- Civil Engineer
- Electronic Specialist
- Product Safety Engineer
- Commercial Pilot
- Engineer
- Telecommunications

### > Education and Teaching

RMIT is ranked in the top 200 universities in the world for Education studies, utilising new and established teaching methods and classroom technologies.



#### Jobs for you in this industry

- Teacher

## Your Top 5 Industry Recommendations Continued.

### > Business

Develop critical and creative problem-solving skills, embrace opportunities to network with business leaders or study or work overseas.



#### Jobs for you in this industry

- Accountant
- Banker
- Computer Sales
- Credit Manager
- Criminal Investigator
- Economist
- Finance Manager
- Financial Planner
- Fund Manager
- Industrial Marketing
- Industrial Relations Officer
- Information Systems
- Insurance Appraiser
- Investment Banking
- Legal Secretary
- Logistics Manager
- Medical Administrator
- Mortgage Broker
- Office Manager
- Securities Analyst
- Software Sales
- Strategic Planning
- Technical Manager
- Technical Trainer
- Telecommunications

### > Justice and Legal

RMIT's justice and legal programs explore the perspectives of business, policy, politics, sociology and criminology in contemporary Australian and international society.



#### Jobs for you in this industry

- Paralegal
- Security Specialist

## More Career Recommendations

Based on your Driver Analyser personality you may also be suited to the following areas:

*Click the industry name to explore our courses*

### > Art, Design and Architecture

- Commercial Artist
- Landscape Architect
- Print and Publishing
- Retail Manager

### > Communication and Digital Media

- Audiovisual Specialist
- Camera Operator
- Creative Designer
- Special Effects Coordinator

### > Computing and Information Technology

- Computer Analyst
- Computer Programmer
- Information Technologist
- Software Developer
- Systems Analyst
- Systems Support Operator

### > Environment and Sustainability

- Climate Change Specialist
- Environment Officer
- Environmental Protection Officer
- Parks And Reserves Worker
- Water & Air Quality Protection

### > Health and Medical Sciences

- Forensic Scientist
- Sports Trainer

### > Science

- Agricultural Services
- Chemist
- Climate Change Researcher
- Energy and Resource Research
- Scientist



## Want to Know More About RMIT?

Visit our [website](#) to find out more, explore our [many courses](#) and discover what [life at RMIT](#) is like.

## Info Corner

If you have any questions you would like to ask us you can contact the RMIT Info Corner. Our friendly staff will be happy to chat about our courses, application process, pathways and important dates.

## Visit us

Address: 330 Swanston St, Melbourne, VIC, 3000  
(corner La Trobe Street)

Location: Melbourne City campus, Building 22

Opening hours: Monday to Friday, 9am - 5.30pm

## Contact us

For local students:

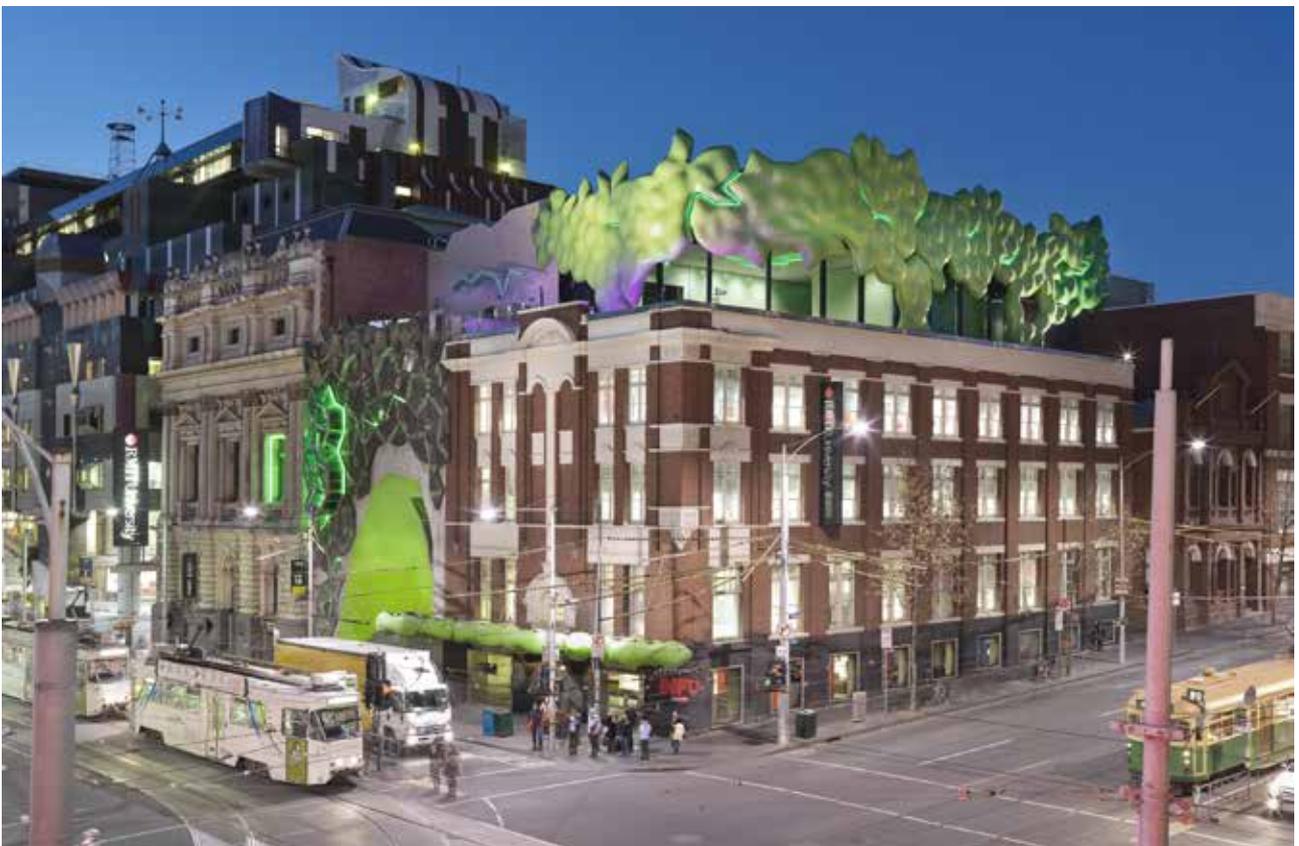
[Local student enquiry form](#)

Phone: + 61 3 9925 2260

For International students:

[International student enquiry form](#)

Phone: + 61 3 8676 7047



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